HPE Financial Services

FINANCING SOLUTIONS FOR ARUBA

RETIRE IT ASSETS AND EXTRACT VALUE FOR INNOVATIVE PROJECTS

Asset Upcycling/Upcycling to the Edge: HPEFS Asset Upcycling Services delivers a flexible, consistent process for retiring IT equipment and repurposing your existing IT investments — or convert them into capital that funds new innovations. In particular, we can help you transition to a new Aruba solution and minimizes the complexities of removing your existing equipment. Our lifecycle experts will evaluate the market value of your networking equipment, PCs, laptops, servers and storage devices (regardless of brand) and provide you with a trade-in market value quote within 2-business days.

GENERATE CASH FROM EXISTING ASSETS

Accelerated Migration: Unlock the hidden value in your existing technology assets and equipment. Through an asset transfer structure, you can convert existing, owned IT assets into cash while retaining ongoing use and control of it. This structure puts money in your pockets today. The incremental capital resource can help you close the gap with IT expenditures or give you the flexibility to support other parts of your business. We can also buyback excess, newer generation technology no longer needed. Over the last two years, HPE Financial Services has infused over $642M back into client's budgets.

ALIGN BUDGETS TO EXPENSES

Technology Refresh: Need predictable payments with shorter, routine refresh cycles every 24 to 48 months? You can keep your Finance department happy, maintain control over your IT and better meet the demands of the rest of the enterprise. HPEFS Technology Refresh Solutions help customers find new ways to plan for, acquire, consume, and adapt the technology systems and support needed for business transformation.

Payment Deferral: Acquire now and pay later. Take advantage of our 90-day delayed payment structure to help ease tight budgets. Available on new technology purchases as low as USD $5,000. Eligible on HPE hardware and select software, software appliances, services, and installation packages.

Extended Deployment: Need technology today, but budget cycles or implementation timelines not working in your favor? This phased deployment program allows you to acquire your network capacity now with the flexibility to configure, test, and stand up your systems before paying. Your deployment schedule can extend out 12 months.

Hewlett Packard Enterprise